

Message Text

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PAGE 01 CASABL 00512 102239Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W
-----111409Z 123965 /44

R 101600Z MAY 77
FM AMCONSUL CASABLANCA
TO USDOC WASHDC
INFO SECSTATE WASHDC 4817
USIA WASHDC
AMEMBASSY ATHENS
AMEMBASSY RABAT

UNCLAS CASABLANCA 0512

USDOC FOR BIC/CAGNE (MCCAULEY) FROM DUSEX&COMATT
ATHENS FOR RTDO

E.O. 11652: N/A
TAGS: BEXP, MO
SUBJ: 1977 CASABLANCA INTERNATIONAL TRADE FAIR:
INTERIM REPORT

1. THOUSANDS OF GENERAL PUBLIC VISITORS IN PAVILION
NOTWITHSTANDING, CASABLANCA INTERNATIONAL TRADE FAIR
IS FIRST AND FORMOST A COMMERCIAL EVENT, AND WE ARE HAPPY
TO REPORT THAT NEARLY 450 LEADS HAVE BEEN REPORTED
BY 10 FIRMS. ACTUAL SALES OF \$367,700 HAVE BEEN MADE.
THE TOTAL ANTICIPATED SALES FOR TWELVE MONTHS BY SAME
TEN EXHIBITORS IS REPORTED AT \$6.7 MILLIONS.

2. AMERICA DAY, MAY 4, BEGAN WITH FLAG-RAISING CEREMONY
ATTENDED BY GOVERNOR FIZZAZI OF CASABLANCA, FAIR
COMMISSIONER IBNOU TALEB, AMBASSADOR AMDERSON, AND OFFICERS
OF AMEMBASSY RABAT AND AMCONGEN CASABLANCA.
FOLLOWING CEREMONY AMBASSADOR, ACCOMPANIED BY CHIEF OF
PROTOCOL YANBOUI, AND FOLLOWED BY LARGE CONTINGENT OF
MEDIA REPRESENTATIVES, TOURED U.S. PAVILION, CHATING WITH
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PRINCIPALS OF ALL STANDS AND STOPPOING TO ADMIRE USIA
EXHIBIT ON "200 YEARS OF MOROCCAN-AMERICAN FRIENDSHIP."
AMBASSADOR HOSTED LUNCH AT CONGEM RESIDENCE FOR 20 SELECTED
MOROCCAN AND AMERICAN GUESTS, INCLUDING PRESIDENT OF MOROCCAN
CHAMBER OF COMMERCE AND INDUSTRY (UNDER MINISTRU OF COMMERCE),
THE AMERICAN CHAMBER OF COMMERCE IN MOROCCO, AND THE
GENERAL ECONOMIC CONFEDERATION OF MOROCCO (A PRIVATE

GROUPING OF ALL MAJOR TRADING FIRMS AND INDUSTRIES);
AND EXIM BANK TEAM THEN VISITING MOROCCO. EVENING RECEPTION AT U.S. PAVILION HOSTED BY AMBASSADOR AND MRS. ANDERSON WAS ATTENDED BY OVER 800 PEOPLE. THE RECEPTION GAVE GUESTS OPPORTUNITY TO TAKE CLOSE LOOK AT U.S. EXHIBITION STANDS AND TO DISCUSS DETAILS WITH EXHIBITORS.

3. BENDER SHIPBUILDING COMPANY REPRESENTATIVE TONY HESS WAS PLEASED TO MEET WITH EXIM BANK REPRESENTATIVES WHO EXPRESSED INTEREST IN DISCUSSING POSSIBLE PARTICIPATION IN FINANCING SALE OF FISHING VESSELS TO MOROCCO.
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